WT MICROELECTRONICS 文曄科技



2024 Fourth Quarter Investor Conference

February 25, 2025

Safe Harbor Statement

- WT's forward-looking statements, which may include statements regarding its results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on WT's current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our dependence on key personnel; general economic and political conditions; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
- In addition, any financial information contained here within is presented in conformity with Taiwan International Financial Reporting Standards (T-IFRSs).
- Except as required by law, our release of financial forecasts and forward-looking statements at any particular time does not create any duty of disclosure, and we expressly disclaim any obligation to publicly update or revise any forecasts or forward-looking statements, whether as a result of new information, future events or otherwise.



Agenda

- 1. Overview
- 2. Financial Update
- 3. Market Outlook
- 4. Business Outlook
- 5. Q&A



1. Overview

REACH RANKING RANKING PRODUCT CUSTOMER

 (\mathcal{B})

MANAGEMENT



ESG

48 Countries & Regions

Top 1 Globally With **12.2%** market share¹

Access to 400+ Suppliers

25,000+ Customers **160+** Locations **~8,000** Employees

Top 1 in APAC With 14.5% market share²

Comprehensive portfolio of semiconductor and IP&E³ products

End-to-end global coverage across tier-one and mass market customers

Global leadership and talent pool, dual-headquartered in Taipei and Montreal

Top 6% among 450 ITC Electronic Equipment, Instruments & Components Companies in **S&P ESG Rating**

Notes:

- 1. Global market share statistics is based on WT and Future on a combined basis in 2023.
- 2. APAC market share statistics is based on WT standalone basis in 2023.
- 3. IP&E stands for Interconnect, Passive and Electromechanical, the non-active components in an electronic system.



4Q24 Statement of Comprehensive Income

					Unit: NT\$M
Key accounts	4Q24	3Q24	– QoQ –	4Q23	— YoY
	Amount	Amount		Amount	101
Net Operating revenues	261,878	261,256	0%	189,696	38%
Gross profit	10,784	10,955	-2%	4,996	116%
Gross margin	4.12%	4.19%		2.63%	
Operating expenses	(6,568)	(6,782)	-3%	(3,079)	113%
Operating profit	4,216	4,173	1%	1,917	120%
Operating margin	1.61%	1.60%		1.01%	
Net financing costs ¹	(1,061)	(944)	12%	(698)	52%
Others	148	328	-55%	40	270%
Earning before tax	3,303	3,557	-7%	1,259	162%
Income tax expense	(697)	(752)	-7%	(293)	138%
Profit attributable to owners of the parent	2,536	2,836	-11%	1,044	143%
Basic EPS (in dollars)	2.27	2.54		1.18	
Weighted average shares (M shares)	1,115	1,115		885	
EPS based on period end outstanding shares (in dollars)	2.27	2.54		1.18	
Outstanding shares as of period end (M shares)	1,117	1,116		888	

Note:

1. Net Financing cost represents total financing cost plus interest income.



FY 2024 Statement of Comprehensive Income

Unit: NT\$M Y2023 Y2024 **Key accounts** YoY Amount Amount **Net Operating revenues** 61% 959,432 594,519 37,602 104% **Gross profit** 18,406 Gross margin 3.92% 3.10% Operating expenses (22, 338)119% (10, 206)**Operating profit** 86% 15,264 8,200 **Operating margin** 1.59% 1.38% Net financing costs¹ (4,251) (3,728) 14% Others 821 723 14% Earning before tax 11,834 5,195 128% Income tax expense (2,629)(1,217)116% Profit attributable to owners of the parent 9,112 4.012 127% Basic EPS² (in dollars) 8.13 4.24 Weighted average shares (M shares) 1.087 883 EPS based on period end outstanding shares (in dollars) 7.91 4.21 Outstanding shares as of period end (M shares) 1.117 888

Note:

1. Net Financing cost represents total financing cost plus interest income.

2. The calculation of EPS is based on profit attributable to owners of the parent deducted by NT\$270 million of dividends for preferred shares. If dividends for preferred shares were not deducted, basic EPS would be NT\$8.38 for Y24 and NT\$4.54 for Y23.



Balance Sheet

Unit: NT\$M

1.4x

4Q24	4Q24		3Q24		4Q23	
Amount	%	Amount	%	Amount	%	
39,728	10	37,758	9	22,748	9	
142,094	34	160,629	39	111,637	42	
160,928	39	142,777	35	95,715	36	
9,236	2	10,881	3	8,647	3	
60,504	15	55,371	14	26,438	10	
412,490	100	407,416	100	265,185	100	
37,085	9	34,332	8	20,260	8	
186,741	45	176,593	43	147,955	56	
16,509	4	15,932	5	9,674	3	
63,366	15	84,503	21	12,644	5	
4,926	1	2,759	1	2,706	1	
308,627	75	314,119	77	193,239	73	
103,863	25	93,297	23	71,946	27	
4Q24	4Q24		3Q24		4Q23	
60,723	60,723		81,077		10,156	
146%	146%		155%		134%	
297%	, 0	337%		269%		
59%	, 0	88%		14%		
	Amount 39,728 142,094 160,928 9,236 60,504 412,490 37,085 186,741 16,509 63,366 4,926 308,627 103,863 60,723 146% 297%	Amount % 39,728 10 142,094 34 160,928 39 9,236 2 60,504 15 412,490 100 37,085 9 186,741 45 16,509 4 63,366 15 4,926 1 308,627 75 103,863 25 4Q24 60,723	Amount % Amount 39,728 10 37,758 142,094 34 160,629 160,928 39 142,777 9,236 2 10,881 60,504 15 55,371 412,490 100 407,416 37,085 9 34,332 186,741 45 176,593 16,509 4 15,932 63,366 15 84,503 4,926 1 2,759 308,627 75 314,119 103,863 25 93,297 4024 3024 60,723 81,077 146% 155% 297% 337%	Amount % Amount % 39,728 10 37,758 9 142,094 34 160,629 39 160,928 39 142,777 35 9,236 2 10,881 3 60,504 15 55,371 14 412,490 100 407,416 100 37,085 9 34,332 8 186,741 45 176,593 43 16,509 4 15,932 5 63,366 15 84,503 21 4,926 1 2,759 1 4,926 1 2,759 1 103,863 25 93,297 23 4 424 3 81,077 103,863 25 93,297 23 60,723 81,077 146% 155% 297% 337% 337% 337%	Amount % Amount % Amount 39,728 10 37,758 9 22,748 142,094 34 160,629 39 111,637 160,928 39 142,777 35 95,715 9,236 2 10,881 3 8,647 60,504 15 55,371 14 26,438 412,490 100 407,416 100 265,185 37,085 9 34,332 8 20,260 186,741 45 176,593 43 147,955 16,509 4 15,932 5 9,674 63,366 15 84,503 21 12,644 4,926 1 2,759 1 2,706 308,627 75 314,119 77 193,239 103,863 25 93,297 23 71,946 60,723 81,077 10,156 134% 146% 155% 134% 269%	

3.3x

4.2x

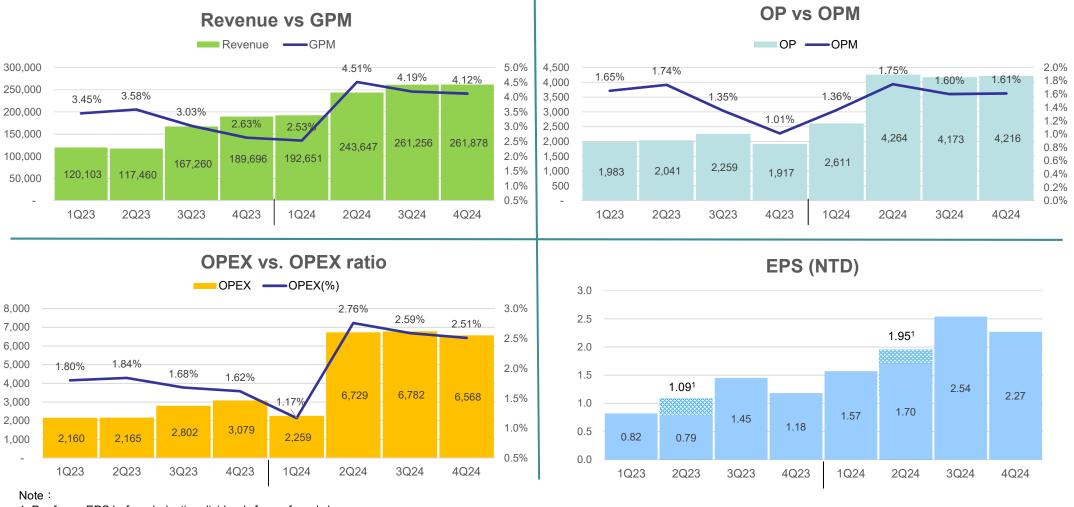
Note:

Net leverage²

1. Gearing ratio represents net debt to shareholders' equity.

2. Net leverage represents net debt over annualized quarterly EBITDA.



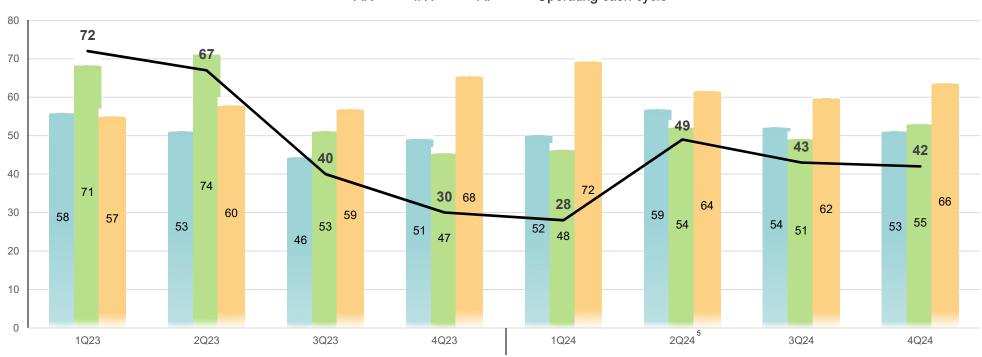


1. Pro forma EPS before deducting dividends for preferred shares



Unit: NT\$M

Operating Cash Cycle



AR¹ INV² AP³ Operating cash cycle⁴

Note:

1. AR days = quarterly average account receivable divided by annualized quarterly sales

2. Inventory days = quarterly average inventories divided by annualized quarterly cost of sales

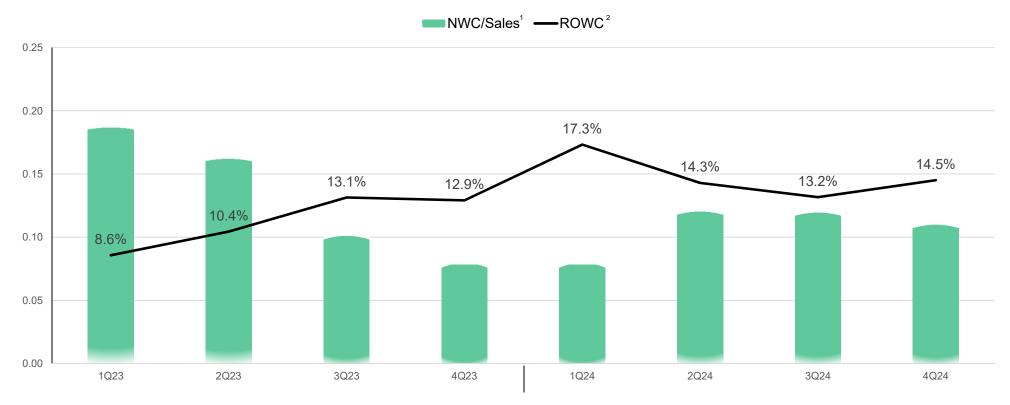
3. AP days = quarterly average account payable divided by annualized quarterly cost of sales

4. Operating cash cycle = AR days + Inventory days – AP days

5. 2Q24 operating cash cycle days are pro-forma, adjusted to include the full quarter impact of Future Electronics' AR, inventories, and AP.



ROWC vs. NWC/Sales



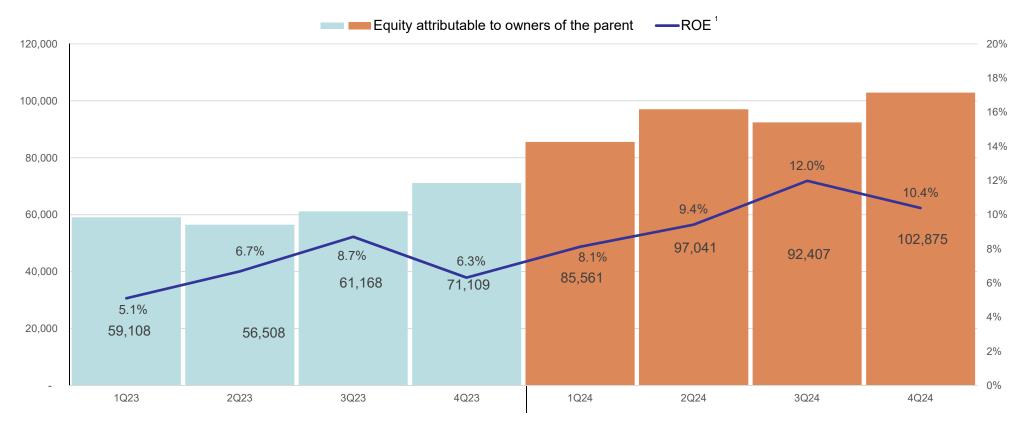
Note :

1. NWC/Sales ratio is calculated by quarter-end net working capital divided by annualized quarterly sales.

2. ROWC is calculated by annualized quarterly operating profit divided by quarter-end net working capital.



ROE vs. Equity



Note:

1. ROE is calculated by annualized quarterly net profit divided by quarter-average shareholders' equity attributable to owners of the parent.



11

Unit: NT\$M

We currently expect 1Q25 :

> At a forecast exchange rate of 32.6 NT Dollars to 1 US Dollar

Unit: NT\$M

ltem	1Q25	4Q24	
item	Forecast	Amount	
Revenue	220,000 ~ 236,000	261,878	
Gross Profit	10,340 ~ 11,564	10,784	
Gross Margin	4.70% ~ 4.90%	4.12%	
Operating Expenses	6,380 ~ 6,844	6,568	
Operating Profit	3,960 ~ 4,720	4,216	
Operating Margin	1.80% ~ 2.00%	1.61%	
Profit Before Tax	2,925 ~ 3,685	3,303	
Profit attributable to owners of the parent	2,274 ~ 2,865	2,536	
EPS (NT\$)	2.03 ~ 2.56	2.27	
Weighted average shares (M shares)	1,118	1,115	



3. Market Outlook

0

T Microelectronics

2021

2022

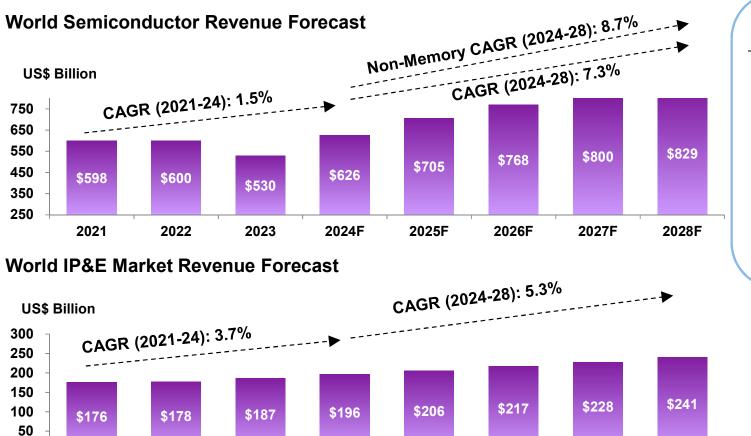
2023

Well-positioned to Address a Massive US\$1 Trillion Market Opportunity

2026F

2027F

2028F



2024F

Source : Gartner, 2024/12 and 2024/9; Precedence Research, 2025/1

2025F

Semiconductor market forecast upward revision:

Semiconductor Market 2024-28F CAGR (vs. previous forecast)

✓ +7.3% (vs. +6.1%)

Semiconductor Market (Non-Memory) 2024-28F CAGR

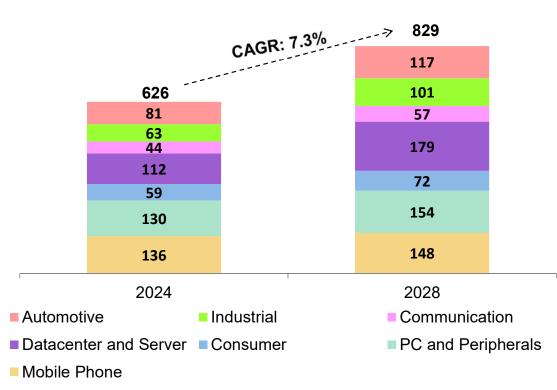
(vs. previous forecast)

✓ +8.7% (vs. +7.7%)

3. Market Outlook

Global Semiconductor Market Forecast by Application

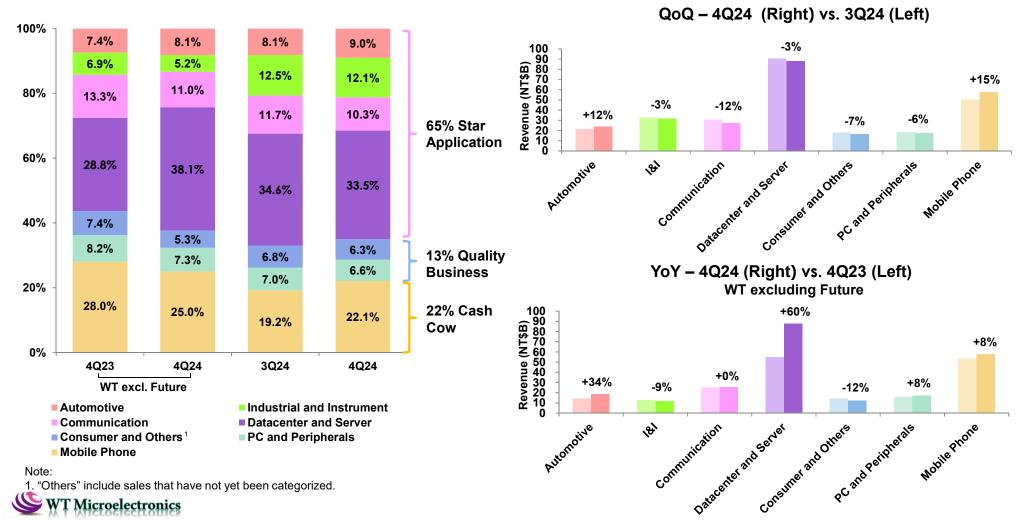
(US\$ Billion)



2024-28F semiconductor revenue CAGR by application (vs. previous forecast):
✓ Automotive: +9.6% (vs. +8.5%)
✓ Industrial: +12.3% (vs. +11.3%)
✓ Communication: +7.2% (vs. +6.0%)
✓ Datacenter & Server: +12.5% (vs. +10.3%)
✓ Consumer: +5.0% (vs. +4.3%)
✓ PC and Peripherals: +4.3% (vs. +3.6%)
✓ Mobile Phone: +2.1% (vs. +1.1%)



4. Business Outlook

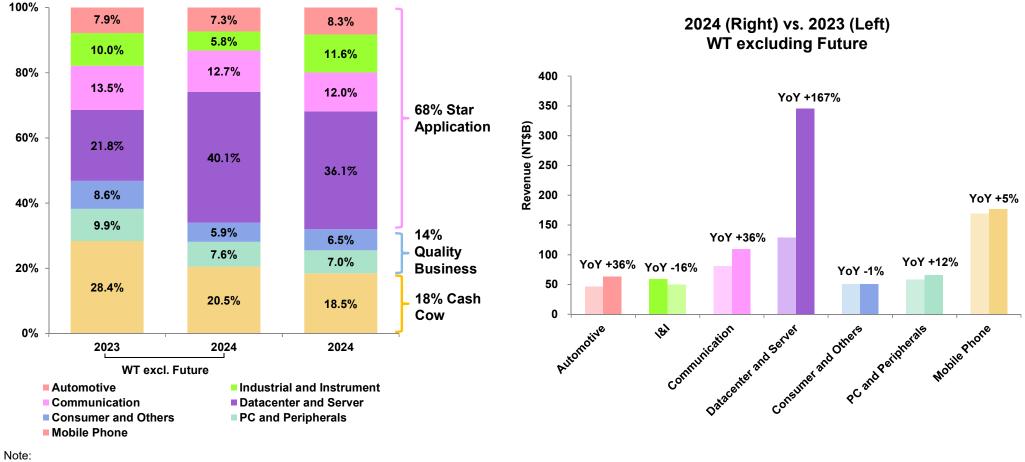


4Q24 Revenue Breakdown by Application

15

4. Business Outlook

2024 Revenue Breakdown by Application



1. "Others" include sales that have not yet been categorized.







WT Microelectronics

Website : www.wtmec.com The BEST Distribution Partner



Thank You!



WT Microelectronics

The **BEST** Distribution Partner

